



2016 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES SOUTHWESTERN HOSPITAL EXCERPTS

Employers and healthcare purchasers want to spend their healthcare dollars wisely. Finding the best value in healthcare often means choosing hospitals that provide services based on good science while avoiding duplicative and unnecessary services. Making healthcare information transparent to the public helps consumers and businesses make better healthcare decisions. Below are a few select Efficiency and Productivity measures from Virginia Health Information's **2016 Industry Report: Virginia Hospitals and Nursing Facilities**. Designed for businesses and large purchasers, the report contains important information on how much hospitals are paid, charity care, staffing levels and profit margins. For the bottom line on efficiency, the Composite Efficiency and Productivity Score is an overall ranking of hospitals based on ten cost, utilization and efficiency measures. All indicators are on the web at www.vhi.org or in the easy-to-use files on the CD found in the publication.

Southwestern Virginia Hospitals	Tax Status	CEP Score	\$ Paid/ Admin	Operating Margin	Total Margin	Charity Care
Bedford Memorial Hospital	NP	2.6	\$6,530	-2.5%	0.9%	14.7%
Buchanan General Hospital	NP	3.2	\$8,960	-0.2%	1.3%	22.9%
Carilion Franklin Memorial Hospital	NP	2.2	\$8,209	5.6%	5.6%	22.2%
Carilion Giles Community Hospital	NP	3.1	\$8,823	9.0%	1.8%	15.0%
Carilion Medical Center	NP	2.6	\$12,755	4.7%	5.1%	13.4%
Carilion New River Valley dba St. Albans	NP	2.8	\$10,753	15.3%	13.7%	14.5%
Carilion Tazewell Community Hospital	NP	2.7	\$8,533	-9.8%	-9.8%	23.9%
Centra Health – (Virginia Baptist & Lynchburg General)	NP	2.7	\$10,503	13.7%	3.4%	7.4%
Centra Specialty Hospital	NP	3.1	\$18,000	3.8%	3.9%	4.8%
Clinch Valley Medical Center	P	3.1	\$11,310	7.9%	7.9%	30.0%
Danville Regional Medical Center	P	3.2	\$11,505	-0.9%	-0.9%	22.8%
Dickenson Community Hospital	NP	3.1	\$4,686	-33.7%	-33.4%	12.2%
Johnston Memorial Hospital	NP	1.7	\$8,040	15.7%	17.8%	5.3%
LewisGale Hospital - Alleghany	P	3.4	\$10,217	5.0%	5.0%	10.0%
LewisGale Hospital Montgomery	P	1.9	\$10,777	18.6%	18.6%	23.1%
LewisGale Hospital Pulaski	P	2.4	\$8,457	0.5%	0.5%	7.6%
LewisGale Medical Center	P	2.2	\$10,424	11.9%	11.9%	17.4%
Memorial Hospital of Martinsville & Henry County	P	2.3	\$8,781	4.3%	4.3%	24.9%
Norton Community Hospital	NP	2.3	\$7,900	14.1%	15.6%	5.8%
Pioneer Community Hospital of Patrick	P	3.1	\$7,974	-7.4%	-7.4%	14.6%
Russell County Medical Center	NP	3.6	\$7,230	-29.0%	-29.2%	7.3%
Smyth County Community Hospital	NP	2.9	\$7,628	-8.2%	-3.9%	6.0%
Twin County Regional Hospital	P	2.3	\$8,459	8.3%	8.3%	24.0%
Wellmont Lonesome Pine Mt. View Hospital	NP	2.3	\$7,803	1.3%	1.3%	18.6%
Wythe County Community Hospital	P	2.3	\$10,945	9.8%	9.8%	28.5%
Regional Medians			\$8,781	4.7%	3.9%	14.7%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Composite Efficiency and Productivity Score –The average of ten select indicator quartile scores. The desired direction is toward a lower score. The Statewide average score is 2.5.

Dollars Paid Per Admission - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage price index and patient severity of illness. The desired direction is toward a lower score.

Operating Margin (%) – A percentage that expresses the difference between operating revenue and cost as a proportion of operating revenue. The desired direction is toward a higher value.

Total Margin (%) – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

Charity Care (%). - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care (converted to a cost basis,) bad debt and taxes the facility incurred in relation to its total expenses. The desired direction is toward a higher value.