



# 2017 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES EASTERN VIRGINIA HOSPITAL EXCERPTS

Employers and healthcare purchasers want to spend their healthcare dollars wisely. Finding the best value in healthcare often means choosing hospitals that provide services based on good science while avoiding duplicative and unnecessary services. Making healthcare information transparent to the public helps consumers and businesses make better healthcare decisions. Below are a few select Efficiency and Productivity measures from Virginia Health Information's *2017 Industry Report: Virginia Hospitals and Nursing Facilities*. The Industry Report contains important information on how much hospitals are paid, charity care provided, staffing levels and profit margins. For the bottom line on efficiency, the Composite Efficiency and Productivity Score is an overall ranking of hospitals based on ten cost, utilization and efficiency measures. All indicators are on the web at [www.vhi.org](http://www.vhi.org) or in the easy-to-use files on the CD found in the publication.

Eastern Virginia Hospitals	Tax Status	CEP Score	\$ Paid/ Admission	Operating Margin	Total Margin	Charity Care
Bon Secours DePaul Medical Center	NP	3.1	\$9,006	-6.3%	-6.4%	9.2%
Bon Secours Mary Immaculate Hospital	NP	2.2	\$9,183	8.6%	8.8%	5.4%
Bon Secours Maryview Medical Center	NP	2.4	\$8,154	0.0%	0.5%	8.7%
Chesapeake Regional Medical Center	NP	2.0	\$8,170	1.0%	0.2%	7.0%
Riverside Doctors' Hospital Williamsburg	NP	2.4	\$8,232	-11.7%	-11.7%	12.4%
Riverside Regional Medical Center	NP	2.1	\$9,514	9.6%	9.6%	8.4%
Riverside Shore Memorial Hospital	NP	2.5	\$9,893	1.2%	-3.2%	10.0%
Riverside Tappahannock Hospital	NP	2.3	\$9,459	4.8%	4.8%	10.9%
Riverside Walter Reed Hospital	NP	1.6	\$7,999	11.9%	11.9%	9.4%
Sentara Careplex Hospital	NP	1.9	\$8,971	22.0%	22.0%	7.4%
Sentara Leigh Hospital	NP	2.0	\$9,239	12.7%	12.7%	7.8%
Sentara Norfolk General Hospital	NP	2.3	\$11,696	11.0%	11.0%	8.2%
Sentara Obici Hospital	NP	2.2	\$8,848	6.8%	6.9%	9.8%
Sentara Princess Anne Hospital	NP	2.4	\$10,130	13.1%	13.2%	7.4%
Sentara Virginia Beach General Hospital	NP	2.0	\$9,463	11.6%	11.6%	9.0%
Sentara Williamsburg Regional Medical Center	NP	2.9	\$9,469	6.1%	6.1%	6.7%
Southampton Memorial Hospital	P	3.9	\$17,891	25.9%	25.9%	-3.3%
<b>Regional Medians</b>			<b>\$9,239</b>	<b>8.6%</b>	<b>8.8%</b>	<b>8.4%</b>

**Tax Status** – NP - Not-for-Profit; P – Proprietary (For Profit)

**Composite Efficiency and Productivity Score** – The average of ten select indicator quartiles. The desired direction is toward a lower score. The Statewide average score is 2.5.

**Dollars Paid Per Admission** - The average dollar amount expected to be collected for each admission. An adjustment is made for outpatient care, wage-price index and patient severity of illness. The desired direction is toward a lower score.

**Operating Margin (%)** – A percentage that expresses the difference between operating revenue and cost as a proportion of operating revenue. The desired direction is toward a higher value.

**Total Margin (%)** – A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher value.

**Charity Care (%).** - **Charity Care, Bad Debt and Taxes** - Expressed as a percentage, the amount of charity care and bad debt (converted to a cost basis) and taxes that the facility incurred in relation to its total expenses. The desired direction is toward a higher value.