



2017 INDUSTRY REPORT: VIRGINIA HOSPITALS AND NURSING FACILITIES NORTHWESTERN NURSING FACILITY EXCERPTS

Making healthcare transparent to the public helps consumers and businesses make better healthcare purchasing decisions. VHI's 2017 Industry Report includes important information on how much nursing homes are paid, staffing levels and profit margins. All indicators are on the web or in the easy-to-use files on the CD found in the publication. Use this report along with VHI's quality of care and pricing information for a complete cost and quality picture of approximately 250 Virginia nursing homes. Find this and more at http://vhi.org/nursing_compare.asp

Northwestern Virginia Nursing Facilities	Tax Status	Patient Days	\$ Paid/ Patient Day	Hours/ Patient Day	Total Margin	Medicaid Participation
Albemarle Health & Rehabilitation Center	P	26,183	\$192	6.8	-19.7%	44.7%
Augusta Nursing and Rehabilitation Center	P	37,839	\$172	3.1	-7.0%	53.3%
Autumn Care of Madison	P	29,461	\$158	4.1	3.9%	63.0%
Avante at Harrisonburg	P	39,851	\$170	6.4	5.6%	81.5%
Avante at Waynesboro, Inc.	P	34,779	\$172	6.3	-11.2%	71.5%
Bowling Green Health & Rehabilitation Center	P	41,469	\$173	4.3	4.9%	74.9%
Bridgewater Home, Inc.	NP	42,837	\$278	8.8	6.4%	26.1%
Brookside Rehabilitation and Nursing Center	P	35,561	\$197	3.5	4.6%	63.9%
Carriage Hill Health & Rehab Center	P	51,486	\$200	4.2	4.1%	43.8%
Cedars Health & Rehab Center	P	43,071	\$172	4.2	-9.4%	77.5%
Charlottesville Health & Rehabilitation Center	P	29,469	\$166	4.2	-1.0%	60.3%
Charlottesville Pointe Rehabilitation and Healthcare Center, LLC	P	56,244	\$140	3.6	-31.6%	77.5%
Consulate Health Care of Woodstock	P	30,169	\$170	2.7	3.1%	58.2%
Culpeper Health & Rehabilitation Center	P	49,361	\$175	4.4	8.4%	71.3%
Dogwood Village of Orange Co Health & Rehabilitation	NP	54,336	\$185	6.3	4.2%	59.8%
Envoy Health Care at The Village	P	19,636	\$172	3.4	-1.3%	43.4%
Envoy Health Care of Staunton	P	58,730	\$157	3.5	-6.4%	58.6%
Envoy Health Care of Winchester	P	20,276	\$176	2.9	-8.2%	49.2%
Evergreen Health and Rehab. of Winchester	P	51,366	\$143	4.1	0.1%	76.4%
Falls Run Nursing and Rehabilitation	P	29,780	\$181	3.3	6.9%	56.5%
Fauquier Health Rehabilitation & Nursing Center	P	37,064	\$197	4.5	6.8%	51.9%
Fredericksburg Health and Rehab	P	42,242	\$160	3.9	-26.7%	82.0%
Grace Health and Rehab Center of Greene County	P	31,125	\$150	3.8	3.0%	79.0%
Harrisonburg Health & Rehabilitation Center	P	61,826	\$179	4.3	5.3%	67.2%
Heritage Hall - Front Royal	P	20,744	\$188	4.7	5.2%	71.0%
Heritage Hall - King George	P	34,421	\$174	5.0	-8.3%	46.8%
Heritage Hall - Lexington	P	20,145	\$171	4.7	2.9%	51.8%
Kings Daughters Health & Rehab	P	40,144	\$167	3.1	-2.0%	53.5%
Laurels of Charlottesville	P	39,991	\$204	4.2	34.5%	41.7%
Life Care Center of New Market	P	39,315	\$169	4.1	6.0%	59.8%
Louisa Health & Rehabilitation Center	P	29,841	\$158	4.3	6.0%	74.8%

Northwestern Virginia Nursing Facilities	Tax Status	Patient Days	\$ Paid/Patient Day	Hours/Patient Day	Total Margin	Medicaid Participation
Martha Jefferson House	NP	9,125	\$253	11.1	4.2%	0.0%
Mountain View Nursing Home Inc.	NP	14,237	\$191	8.1	3.7%	78.4%
Our Lady of Peace	NP	10,744	\$202	6.4	-0.7%	45.6%
Rose Hill Health and Rehab	P	35,687	\$183	3.5	6.5%	76.5%
Shenandoah Nursing Home	P	20,246	\$241	5.2	9.7%	35.1%
Shenandoah Valley Care dba MontVue Nursing Home	P	36,959	\$146	5.3	1.5%	85.0%
Shenandoah Valley Health and Rehab	P	26,504	\$154	3.4	6.0%	67.0%
Skyline Terrace Convalescent Home	P	25,321	\$167	8.2	-2.2%	90.8%
Springs Nursing Center	NP	19,952	\$162	5.6	0.5%	75.9%
VMRC, Complete Living Care	NP	41,209	\$227	6.4	6.7%	27.1%
Woodmont Center	P	38,001	\$229	4.2	6.2%	53.8%
Regional Medians			\$173	4.3	3.8%	60.1%

Tax Status – NP - Not-for-Profit; P – Proprietary (For Profit)

Patient Days – The total number occupied bed days for the reporting period.

Dollars Paid per Patient Day - The average dollar amount expected to be collected per adjusted patient day. The desired direction is toward a lower score.

Hours per Patient Day - The average number of hours the facility paid to employees or an agency, per adjusted patient day. The desired direction is toward a lower score.

Total Margin (%) - A percentage that expresses the difference between total revenue and cost as a proportion of total revenue. The desired direction is toward a higher score.

Medicaid Participation - Percentage of Medicaid patient days in relation to total patient days. The desired direction is toward a higher score.